



Tip: Yachts and House Boats

Reference: TMT 001 Revision 001

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So a customer asks you to tint his yacht or coastal cruiser. Your first thought may be a yacht, really? Well that certainly sounds like a great job and dollar signs start running in your minds eye.

But before you accept the job, we should address a few items of special note:

As with any flat glass installation we need to obtain the glass type and examine the state of the seals. Use the film to glass chart to confirm the combination is acceptable, when making a film choice. An additional item of importance is that any film must have the edges sealed. This is due to the high probability that the film will come in repeated contact with salt water, either thru splashing or humidity. Humidity is greatly increased in these installations, due to the high probability of wet carpets, clothing or towels being found in the cabins.

Be sure to question the owner, as the vessels usage, how much time does it spend stationary, at the dock, versus the time it is underway? This could dramatically impact the product you recommend for installation.

Another concern might be exterior reflectivity. The placement of the windows and surrounding decks might cause an uncomfortable level of glare or reflection for those attempting to enjoy the view from the deck. Water is as reflective as a mirror at certain times of the day, so this requires a more detailed thought than on any other installation.

More, on reflection and window placement, don't forget to think about the slope or angles of the windows with respect to the film to glass chart and amount of reflection seen on the decks. Perhaps, walking or sitting in various places on the deck, might be in order. Maybe, you can even talk them into giving you a ride, in order to more adequately make the correct suggestion. ;-)

Any Johnson Film that would be approved for a residential, commercial application would be warranted for a yacht application for a period of 2 years. Films not listed on the chart, can be considered but must first be approved, so give us a call to discuss these alternative products for this exciting installation.

Make sure to take lots of pictures, these jobs don't come around too often for most installers.

Best Regards,

THE TINT MAN

